

THE SOCIALIST REPUBLIC OF VIETNAM
Independence – Freedom – Happiness

Hanoi, date 18 January 2012

**REPORT ON CHANGE IN SHAREHOLDING OF SUBSTANTIAL
SHAREHOLDER**

To:

- **State Securities Commission**
- **Ho Chi Minh City Stock Exchange**
- **Vincom Joint Stock Company**

1. Details of the substantial shareholder:
 - Name: Pham Nhat Vuong
 - Year of Birth: 1968
 - Nationality: Vietnamese
 - ID Card number: 011388711
 - Date of Issue: 28 August 2001 Place of Issue: Hanoi Department of Public Security
 - Occupation: Manager
 - Address: 193C Ba Trieu Street, Le Dai Hanh Ward, Hai Ba Trung District, Hanoi
 - Telephone number: 3974 9999
 - Securities Trading Account: 008C107778 at AgriBank Securities Joint Stock Corporation
2. Name of shares held: Shares of Vincom Joint Stock Company/ Securities code: VIC
3. Number and percentage of shares held before the increase of the charter capital of Vincom Joint Stock Company for the purpose of swapping for Vinpearl Joint Stock Company's shares (due to the merger of Vinpearl Joint Stock Company into Vincom Joint Stock Company): 153,232,047 shares, representing 39.17% of the Charter Capital of Vincom JSC
4. Number of VIC shares received by swapping Vinpearl Joint Stock Company's shares for Vincom Joint Stock Company's shares (*which has resulted in change in shareholding*): 15,246,000 shares
5. Number and percentage of shares held after the increase of the charter capital of Vincom Joint Stock Company for the purpose of swapping for Vinpearl Joint Stock Company's shares : 168,478,047 shares, representing 30.67% of the Charter Capital of Vincom JSC
6. Reason for change in shareholding: Due to the increase of charter capital of Vincom Joint Stock Company to VND5,493,833,050,000 by swapping for the shares of Vinpearl JSC (*based on the Enterprise Registration Certificate No. 0101245486 issued for the first time on 03 May 2002 by the Business Registration*

Office – Hanoi Department of Planning and Investment, the 38th amendment registered on 13 January 2012), which has resulted in the change (decrease) in my shareholding to 30.67% of Charter Capital of Vincom Joint Stock Company

7. Date of change in shareholding: 13 January 2012
8. Other significant changes (if any): None

Reported by

(signed)

PHAM NHAT VUONG